

Fall Conference

November 17, 2021



Today's Cast



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Don't Get Caught Up "S" Creek Without an Investment Plan

Today's Discussion



- Setting the Stage
- Economic Update
- Investment Considerations
- Panel Discussion



Current Market



Promising

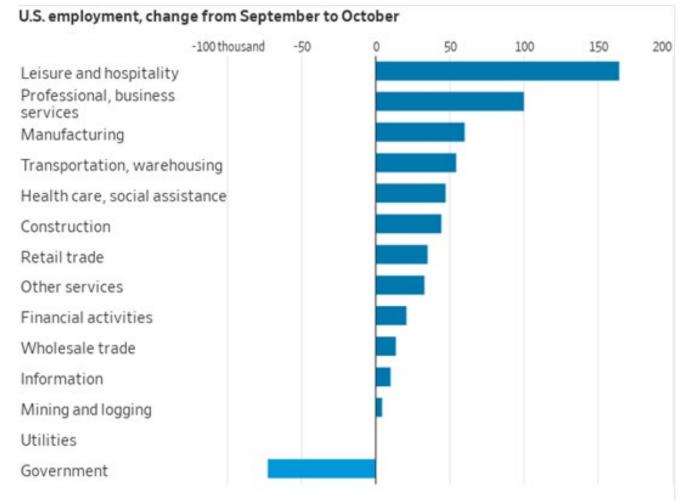
- Economic growth
- Potential higher rates
- Infrastructure plans

Concerns

- Higher inflation
- Job markets
- Tax reform



Help Wanted

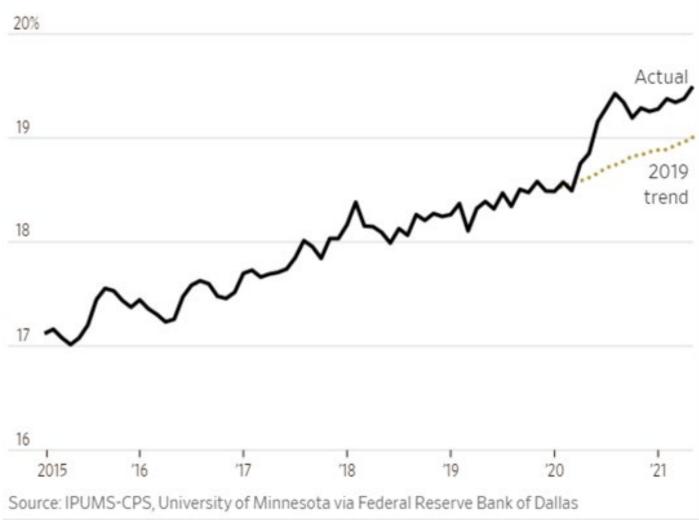


Note: Seasonally adjusted Source: Labor Department



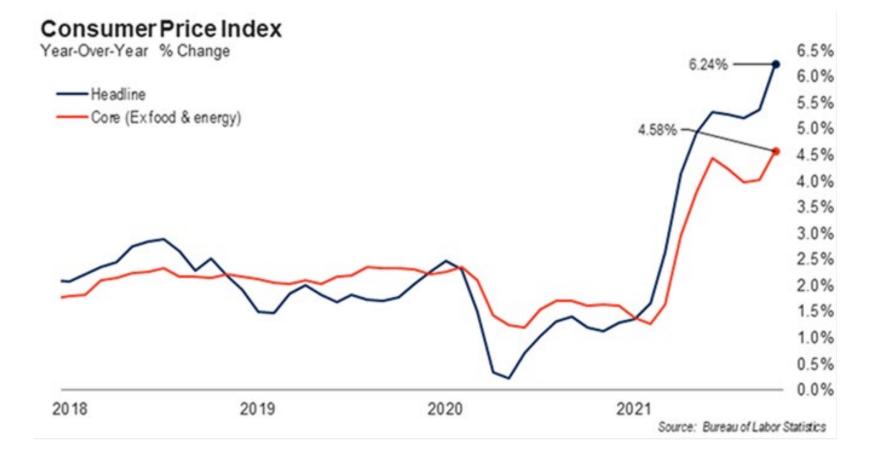
Gone Fishing

Share of U.S. population retired





Price Pressure

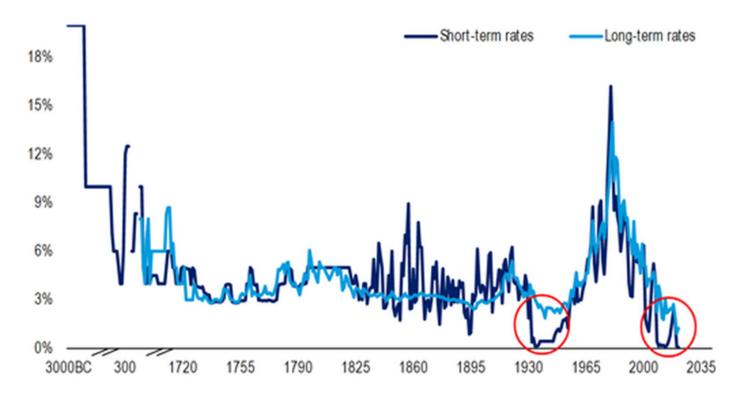




History of Interest Rates

Chart 2: Price of money remains at 5000 year lows

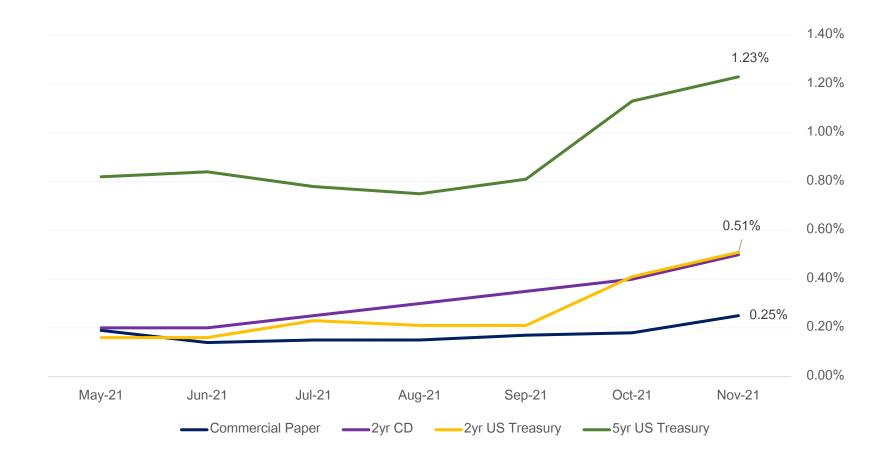
Interest rates since 3000BC



Source: BofA Global Investment Strategy, Bank of England, Global Financial Data, Homer and Sylla "A History of Interest Rates" (2005) BofA GLOBAL RESEARCH



Slightly Better Rates

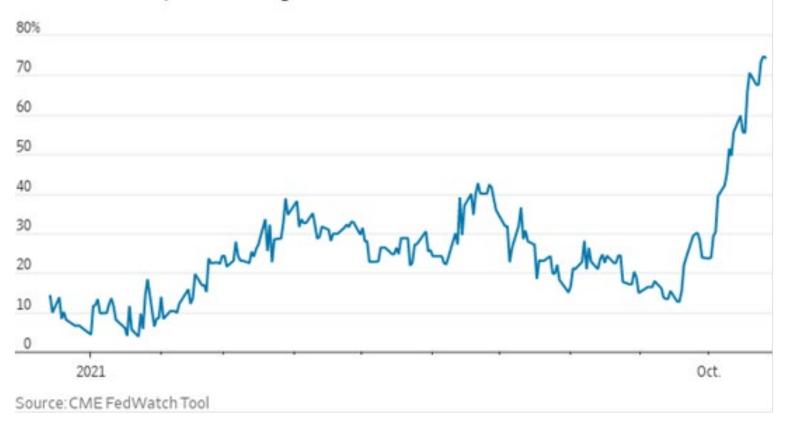


Source: Bloomberg 11.12.2021



Higher Rates Ahead?

Market-based probability the Federal Reserve will raise its benchmark interest rate at or before its July 2022 meeting





Market Considerations

- Cash rich environment
 - Corporate/business
 - Government stimulus
- Supply of bonds is low
 - More cash chasing less bonds
 - Shift in funding
- Pay attention to market and Fed Speak
 - Market changing daily





Investing Thoughts

- Know your cash flows and ARP Fund spending
- Investment viewpoint:
 - Stay disciplined
 - Don't reach for yield!
 - Be mindful of maturity risk as rates may rise
 - Step bonds and teaser rates
 - UNDERSTAND what you buy





Resources

- Wall Street Journal
 - <u>www.wsj.com</u>
- Federal Reserve Bank of Cleveland
 - www.clevelandfed.org
- Ohio Office of Budget and Management
 - <u>www.obm.ohio.gov/wps/portal/gov/obm/areas-of-</u> interest/budget-and-planning/monthly-financialreports/monthly-financial-reports









Panel Discussion



Do not be this person!





Thank You!

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