

Advanced Overview of the Investment Management Process

November 15, 2017



Presented by:

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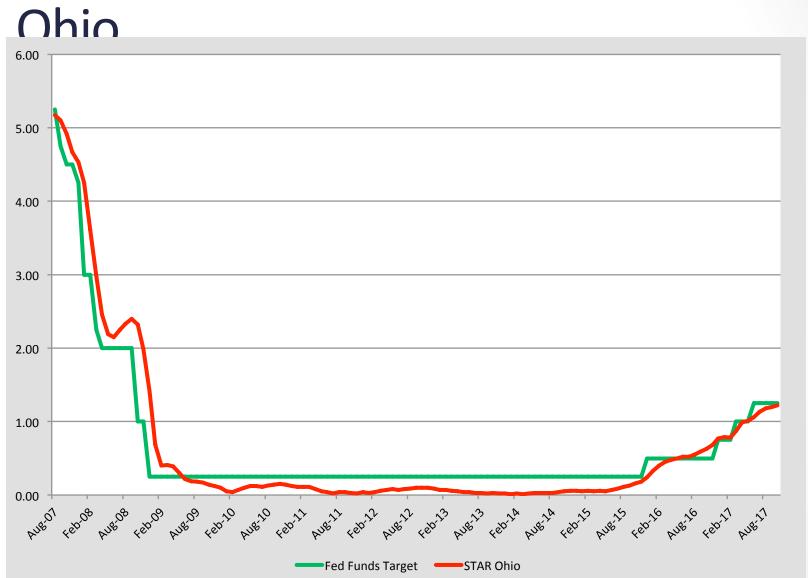
Investment Objectives

- Compliance with law (ORC 135) and investment policy
- Safety of principal
 - Credit Risk Protecting the principal from loss
 - Interest Rate Risk Mitigating unrealized losses
- Maintaining Liquidity
 - Meeting operating needs and other obligations without interruption.
- Yield (Return)
 - Investing public entity funds to generate a competitive market yield over time.

Liquidity/Cash Management

- Liquidity Percentage Method
 - Determine the minimum liquidity percentage needed to meet cash demands at any time during the year.
 - STAR Ohio, STAR Plus
 - Bank Deposits or Money Market sweep accounts
 - Repurchase Agreements
- Asset/Liability Method
 - On the basis of a cash flow analysis, match the maturities of short-term investments with projected monthly cash outflows.
 - UST Notes
 - Agency Discount Notes
 - Commercial Paper

Fed Funds Target Rate vs. STAR



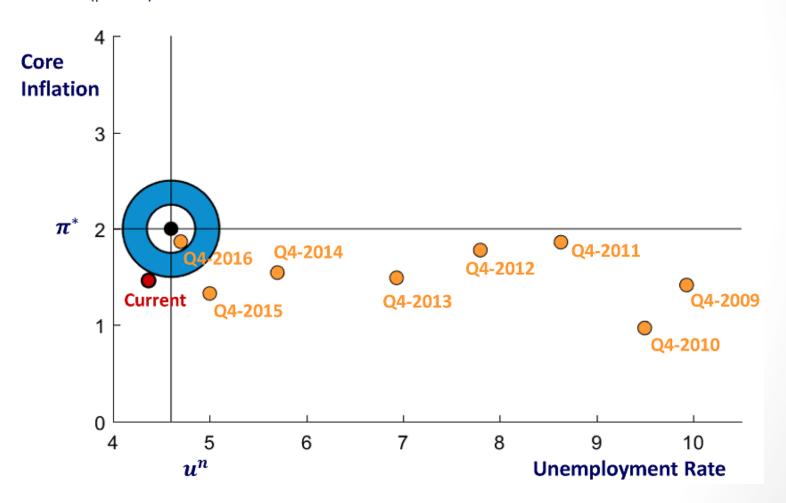
Money Market Curve



Federal Reserve Dual Mandate

The Dual Mandate Bullseye

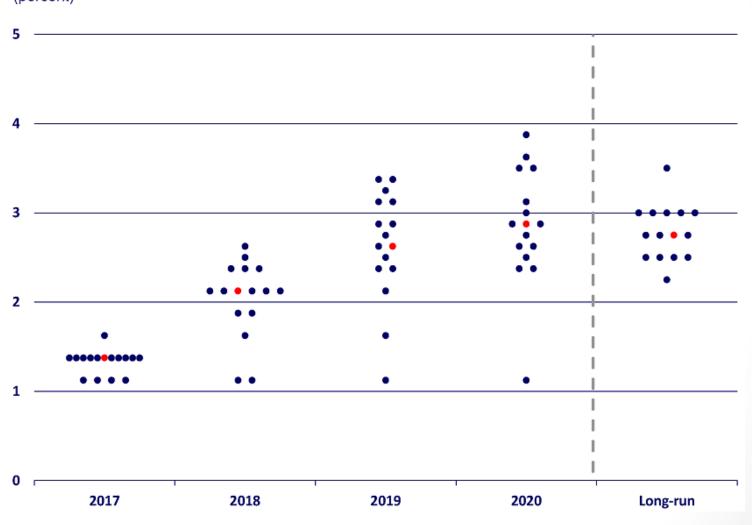
(percent)



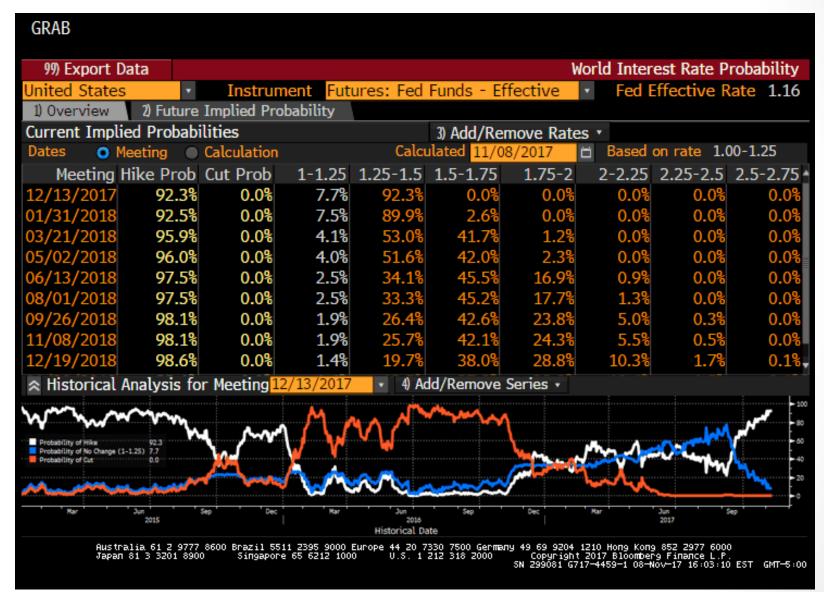
Fed Dot Plot Forecast

Target Federal Funds Rate at Year-End

(percent)



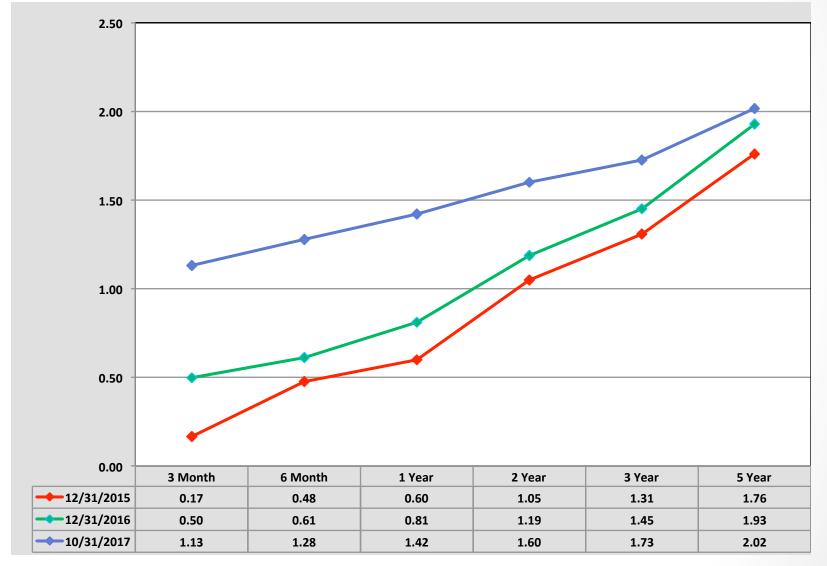
Fed Funds Futures



Investment Strategy – Core Portfolio

- Determine target duration
 - Duration measures a bond's price sensitivity relative to a change in interest rates.
 - The absence of defined parameters is an invitation for speculation and unnecessary risk.
 - Federal Reserve Policy
 - Shape of the yield curve
- How to deploy investments?
 - Laddering
 - Bar Bell
- Evaluate risk/return characteristics of each security, as well as the effect on the total portfolio.
 - Identify yield spreads between asset classes and types.
 - Compare new issues vs. secondary offerings.

U.S. Treasury Yield Curves



Bond Pricing

- There is an inverse relationship between bond price and the yield of the bond and bonds can be bought or sold at 3 different price levels:
 - Par Bonds are commonly issued at Par or 100.00
 - Discount Bonds can also trade a price below Par or at a discount. The price of a discounted bond would be below 100.00, increasing your YTM.
 - **Premium** Bonds can also be traded at premium price levels, or a price above Par, decreasing your YTM.
- Bond prices can also be expressed as a discount rate:
 - No stated coupon is associated with the security.
 - Total cost is the Net Present Value, which is determined based on the maturity date and discount rate.

US Treasury Actives

GRAB										
United States	¥	BGM ▼	1) Ac	ctions	~	3) Set	tings	Fixed	Income	e Trading
16:52										
4) Actives	5) Bills	6) N	otes	7) TIPS		8) Str	rips	9) :	Sprds
Bills				Bonds						
31) 12/07/17	1.035/1.028	1.043	+0.013	49) 3	547		104-0	7 /08	2.788	- 08+
32) 02/08/18	1.210/1.203	1.223	+0.024			30YR		5+/06+	2.789	- 08
33) 05/10/18	1.315/1.310	1.337	+0.010		30YR		2.79	95/2.785		+0.010
34) 11/08/18	1.488/1.483	1.520	+0.014	TIPS						
Notes				52) O 🔓	422	99	-28 /	99-29+	0.143	- 02 ¹ ₄
35) 1 ¹ ₄ 819	99-0934/1014		- 00 ⁷ s	23) 03º				99-13+	0.436	- 01 ¹ 4
36) 1³₅ 919	99-15½/16¼	1.640	- 01	54) 0%	247	100	-27 ³ 4 /	100-31+	0.837	+ 01+
37) 1½ 019 2YR	99-2234/23	1.645	- 01	Curve						
38) 1 ³ 920	99-004/00+		- 01	55) 2yr				6.061/-3		+0.519
39) 1 ⁵ 8 020	99-20 /20+	1.751		56) 2yr		-		8.324/-6		+0.170
40) 1 ³ 4 N20 3YR	99-30 /30 ¹ 4	1.769		57) 5yr		_	3.	2. 0 97/-3	2. 44 3	-0.349
41) 1 ⁵ 8 822	98-084/084		- 03	0ther						
42) 1 ⁷ 922	99-114/11+		- 03 ¹ ₄	58) US			16:42		05	-0-17
43) 2 022 5YR	99-304/30+		- 03 ¹ ₄	_			16:41		-05+	-0-08
44) 2½ 924	99-17+ /18	2.194		60) 5 Yr			16:41		'-05	-0-04
45) 2 ¹ ₄ 024 7YR	100-10+ /11	2.197					16:20	23563		+6.129
46) 2³ ₈ 527	100-12+ /13		- 06	62) S&F			16:20		380	+3.740
47) 2 ¹ ₄ 827 10YR	99-08+ /09		- 05	63) NYN		Crd	16:42		.830	-0.370
48) WI 10YR	2.325/2.320		+0.020	_64) Gol	d		16:52	1281	300	+5.985

New Issue Agency Bonds

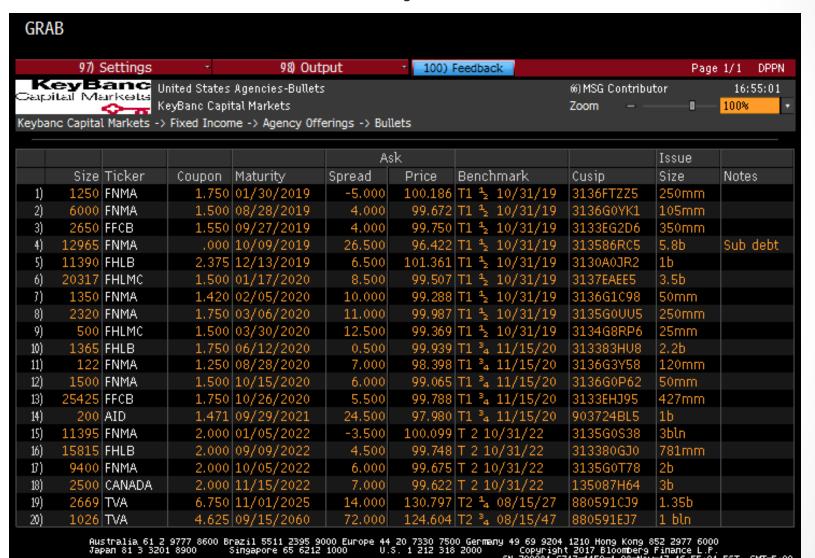
GRAB									
4 <go> to Set Current Selection as Default 95 Actions - 96 Alerts - 97 Export - 98 Summary 9 Set Homepag New Issue Monitor</go>									
	J.S. Agencies (NIM 2)	777 ЕХРО	• 1) Sho	2) Clear Filters Issues & News					
Real Time		e History				8/17 🛎	acs a news		
		Coupon		Spread Curr	Outst Bool		lote •		
		All -	All	All - All -	All ▼				
101) 16:18	FED HOME LN BANK	1.500	03/08/19	USD	2.94B MIZ-	sole I	NCREASE		
102) 15:39	FREDDIE MAC	STEP	11/25/20	USD	100 JEFF	-sole 3	3-NC6MO BERM		
103) 15:16	FREDDIE MAC	STEP	11/28/22	USD	25 CF,K	GS 5	-NC3MO BERM		
104) 13:32	*FHLB PASSES GLOBA	AL BOND	ISSUANCE SLO)T					
105) 12:52	FED HOME LN BANK	1.750	06/12/20	USD	2.17B HSB0		NCREASE		
106) 12:50	FED FARM CREDIT	1.650	11/15/19	USD	95 MIZ-	sole 2	2-NC		
107) 12:32	FED FARM CREDIT	2.020	10/17/22	USD			5-NC		
108) 12:27	FED FARM CREDIT	2.620	11/15/27	USD	10 FCS-		.0-NC		
109) 11:42	FED HOME LN BANK	1.500	11/13/18	USD	10 MIZ-		-NC		
110) 11:42	FED HOME LN BANK	1.625	06/14/19	USD	4.43B BNYI		'-NC INC		
111) 11:34	FED HOME LN BANK	2.375	12/13/19	USD	1.16B JOIN				
112) 11:11	FED FARM CREDIT	FRN	11/15/19	USD	225 DAIV		1/15/17		
113) 10:51	FED FARM CREDIT	2.720	11/15/24	USD			'-NC1 CONT		
114) 10:50	FED FARM CREDIT	2.230	11/15/22	USD			5-NC1 CONT		
115) 10:48	FED FARM CREDIT	2.090	11/15/21	USD			-NC1 CONT		
116) 10:18	FREDDIE MAC	1.750	11/27/19	USD			2-NC3MO BERM		
117) 10:05	FED HOME LN BANK	FRN	12/10/18	USD	230 BofA		0000		
118) 9:12	FREDDIE MAC	2.150	02/25/22	USD	25 FTN,	MS 4	1.25-NC6MBER 🖟		

Australia 61 2 9777 8600 Brazil 5511 2395 9000 Europe 44 20 7330 7500 Germany 49 69 9204 1210 Hong Kong 852 2977 6000 Japan 81 3 3201 8900 Singapore 65 6212 1000 U.S. 1 212 318 2000 Copyright 2017 Bloomberg Finance L.P. SN 299081 G717—4459—1 08—Nov—17 16:52:57 EST GMT—5:00

Benchmark Agency Bullets



Dealer Inventory

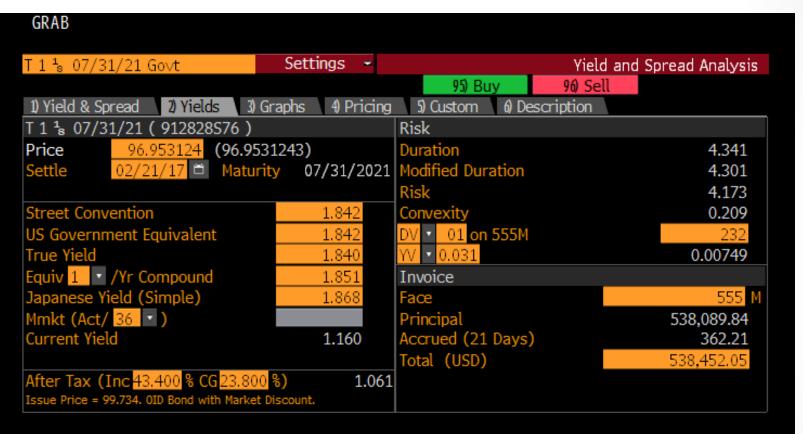


Adjusting the Portfolio

- Bond Swap: Selling one security in order to use the proceeds to purchase another.
- Reasons to swap include:
 - Adjust the portfolio duration
 - Realize capital gains
 - Increase portfolio earnings
 - Purchase additional future value

CUSIP	Issuer	Par Value	Stated Rate	Maturity Date	Purchase Date	DTM	YTM	Market Value	Accrued Interest At Purchase	Current Principal	Book Value
Commercial	Commercial Paper - Discount										
46640PUB7	JPM	615,000.00	1.170	7/11/2017	10/14/2016	101	1.194	609,603.38		609,603.38	609,603.38
63873JZF0	NATXNY	570,000.00	1.460	12/15/2017	3/23/2017	258	1.493	563,827.85		563,827.85	563,827.85
CP - Disc	count Totals	1,185,000.00	<u> </u>	<u> </u>		176	1.338	1,173,431.23	0.00	1,173,431.23	1,173,431.23
Federal Agen	ւշy - Coupon	ı (NC)		<u> '</u>	<u> </u>	⊥′	<u> </u> '				
3137EADH9	FHLMC	1,000,000.00	1.000	6/29/2017	1/23/2014	89	1.143	1,000,311.00	Received	995,200.00	995,200.00
3133EEJ50	FFCB	1,000,000.00	1.030	5/11/2018	5/11/2015	405	1.099	999,312.00		997,970.00	997,970.00
3130A6AL1	FHLB	1,025,000.00	1.150	8/14/2018	8/14/2015	500	1.185	1,025,077.90		1,023,944.25	1,023,944.25
3130A5NC9	FHLB	275,000.00	1.300	10/30/2018	6/11/2015	577	1.311	275,320.38		274,901.00	274,901.00
3136G0P54	FNMA	500,000.00	1.200	4/17/2019	9/4/2015	746	1.34	498,667.50	Received	497,533.00	497,533.00
3134G93L9	FHLMC	1,000,000.00	1.250	8/15/2019	9/15/2016	866	1.25	987,674.00	Received	1,000,000.00	1,000,000.00
313380FB8	FHLB	500,000.00	1.375	9/13/2019	9/21/2015	895	1.452	498,385.50	Received	498,516.50	498,516.50
3136G0T68	FNMA	500,000.00	1.330	10/24/2019	9/21/2015	936	1.522	497,764.50	Received	496,200.00	496,200.00
3134G9AA5	FHLMC	375,000.00	1.225	10/28/2019	5/16/2016	940	1.225	371,595.00	Received	375,000.00	375,000.00
3134G9CP0	FHLMC	775,000.00	1.300	2/13/2020	5/13/2016	1,048	1.304	767,234.50		774,883.75	774,883.75
3130A8QS5	FHLB	250,000.00	1.125	7/14/2021	7/15/2016	1,565	1.269	242,183.00	Received	248,262.50	
3135G0N82		500,000.00	1.250	8/17/2021	8/19/2016	1,599	1.334			497,975.00	
	y (NC) Totals						1.257			7,680,386.00	
											وع
Federal Agen	ıcy - Coupon	(Callable)									i.
313383BF7	FHLB	450,000.00	1.000	2/12/2018	1/20/2016	317	1.089	449,326.80	Received	449,190.00	449,199.00
3136G2P27	FNMA	535,000.00	1.150	9/28/2018	9/30/2015	545	1.15	533,117.87		535,000.00	535,000.00
3135G0Q30	FNMA	270,000.00	1.180	9/27/2019	1/13/2017	909	1.45	267,685.29	Received	268,069.50	(1)
3133EGMP7	FFCB	250,000.00	1.440	1/19/2021	7/20/2016	1,389	1.475	241,332.00	Received	249,625.00	249,625.00
3134G9X77	FHLMC	500,000.00	1.470	1/27/2021	7/27/2016	1,397	1.47	486,197.00		500,000.00	500,000.00
	cy (C) Totals			<u> </u>			1.297	i i	i	2,001,884.50	
	2001/00/100/100/100/100/100/100/100/100/										
Treasury Securities - Coupon			,								
912828TH3	1	1,000,000.00	0.875	7/31/2019	11/9/2015	851	1.502	989,414.00	Received	977,343.75	977,343.75
912828576		555,000.00		7/31/2021	2/21/2017		1.842			538,089.84	
	rities Totals			,			1.623				
	tment	12,445,000.00						12,327,942.39		12,371,135.32	

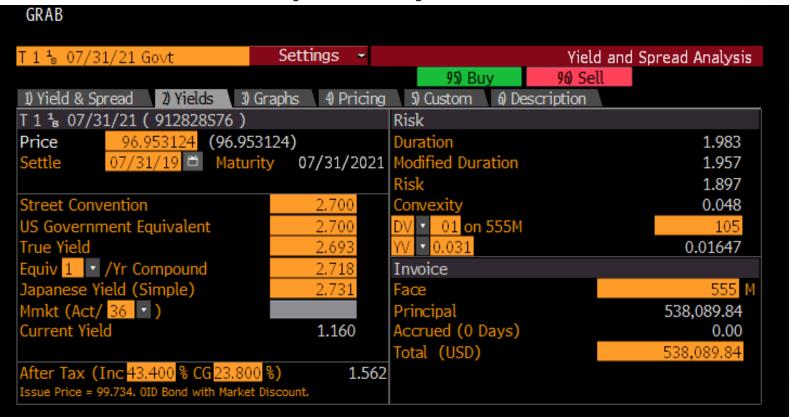
Discounted UST Purchase



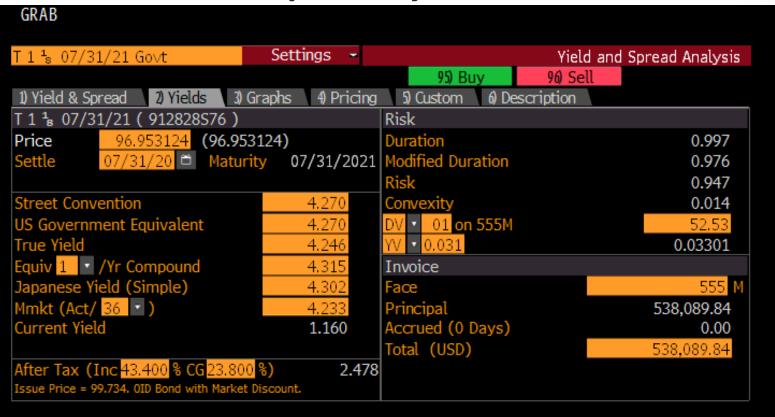
What's it worth now?



Potential Liquidity in 2019...



Potential Liquidity in 2020...



Cash Basis Portfolio Accounting

- Public entity investment reports use cash basis portfolio accounting.
 - Purchase cost remains level to the maturity or sale date.
 - Premiums are not amortized; discounts are not accreted (Exception: Premiums may be amortized over the life of the security through the application of realized income).
 - Income is reported when received (realized).
 - Purchase cost is reduced by the amount of purchased accrued interest at the next interest payment date.
 - Realized income is shown as proceeds minus cost.

Reconciling Income

- A "pay-in" is made by the Public Entity evidencing a receipt of funds.
 - Interest Income Coupon payments received by the custodian.
 - First pay-in will be coupon payment received less the amount of purchased accrued interest: \$3,121.88 362.21 = \$2,759.67
 - Pay-in complete coupon payment on all subsequent payment dates.
 - <u>Capital Gains</u> The difference between the proceeds (maturity, sale, called bond) and the original investment cost.
 - If bond is held until maturity, par value minus cost:
 \$555,000.00 \$538,089.84 = \$16,910.16

UST Purchase at a Premium



Liquidity with Premium Purchase?



Investment Management Process

- Ensure a large enough cash position is kept to meet operating needs, but that it is not excessive.
- Manage the core portfolio in conjunction with macro views on the direction of interest rates.
- Build a portfolio of liquid investments that generates stable and competitive yields over time.